

# Kevin Gould — Peakstone Group

## Aviation & Aerospace Sell-Side M&A Advisory

**Expert guidance** through the most important transaction in your company's history: **Sale, Merger, Recapitalization or Capital Raise**

### Typical Client:

- Owner-led or family-owned aviation/aerospace company
- \$10m–\$250m in revenue
- 20–500 employees
- 10+ years operating history
- Located in U.S., Canada, Europe

### Peakstone Group:

**2008**  
*Year Founded*

**500+**  
*Transactions by  
Peakstone MDs*

**\$200+ billion**  
*Capital Raised by  
Peakstone MDs*

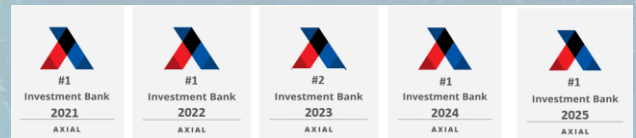
**25+ years**  
*Average Years of  
MD Experience*

### Representative Sectors:

- OEM, supply chain, MRO & fleet support
- Composites, structures & interiors
- Avionics, systems & consumables
- Engineering & certification services
- Parts, components & distribution
- Charter, management & flight services

### Why Kevin Gould?

- He specializes in selling middle-market aerospace and aviation companies.
- He brings an operator's and owner's perspective to every transaction — cash flow, employees, customer relationships, supply chain and FAA/regulatory issues.
- He's been through numerous transactions, not only as an advisor, but as an executive and as an owner as well.



Ranked #1 lower middle market investment bank for Q3 of 2025, FY 2024, and Q2 of 2021 and 2022 by Axial

### Sell-Side Advisory Process:

- 01 · Readiness & Value Range — Assess financials, positioning, and value drivers.
- 02 · Buyer Mapping — Target strategic & private equity buyers with professional marketing materials and controlled outreach.
- 03 · Offers & Diligence — Manage 1<sup>st</sup> & 2<sup>nd</sup> round bids, prepare for management meetings, data room, and Q&A.
- 04 · Closing & Transition — Manage LOI, Due Diligence, closing mechanics and smooth post-close transition.

*Kevin Gould is a Managing Director at #1 rated investment bank Peakstone Group, focusing on selling middle-market aerospace and aviation companies. He previously served as CEO of Piper Aircraft, President of Honeywell's Bendix/King division and held senior executive roles at Boeing, ICON Aircraft, and Eclipse Aerospace. He is an instrument-rated private pilot and a licensed attorney.*



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